



Australia's
Global
University

UNSW US Foundation Board Board of Directors



Mr Charles GRANT (*Chair*)
UNSW Alumnus, BCom
Chair, Australian Independent Schools (USA) Foundation

Charlie Grant graduated from UNSW with a BCom (Accounting and Finance) in 1980. He joined KPMG and qualified as a Chartered Accountant in 1983. Later that year, he moved to London and joined the First National Bank of Boston. In 1987, he was transferred to Boston and began a career in private equity, initially in the bank's LBO lending group and, shortly thereafter, at BancBoston Capital, the bank's private equity group.

In the early 1990's, he began focusing on the developing secondary market for private equity fund interests. He continued this investment strategy with BancBoston Capital until the end of 2002 when he joined Lexington Partners, one of the largest managers of secondary private equity funds.

Charlie was named Senior Advisor to Lexington Partners in 2019. Prior to his appointment, he was a partner in the Boston office of Lexington Partners and primarily engaged in the origination and evaluation of secondary purchases of buyout, mezzanine, and venture capital fund interests.

He is a fellow of the Financial Securities Institute of Australia, is on the board of the American Australian Association and chairs the Australian Independent Schools (USA) Foundation.



Mr Karl CHONG
UNSW Alumnus, BCom LLB 2005
Angel Investor, Chong Family Trust

Karl Chong is a finance geek turned entrepreneur. He founded Groupon Singapore and served as Chief Executive Officer. Under Karl's leadership, Groupon Singapore grew to 160 staff within 3 years and became the highest ranked e-commerce site in Singapore, surpassing Amazon and eBay.

Karl carved a successful career in investment banking and private equity at Macquarie Bank, New York City. Prior to that, he worked as a financial analyst at Proctor & Gamble and trader at UBS Investment Bank in Australia. Karl graduated with a double degree in Commerce and Laws at the University of New South Wales and attended INSEAD for his Masters.

Karl, now based in New York City, is an entrepreneurial investor in tech, health and real estate.



Mr Martin Kelly

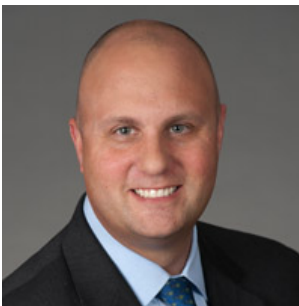
UNSW Alumnus, BCom, 1989

Chief Financial Officer and Co-Chief Operating Officer, Apollo Global Management

Martin Kelly joined Apollo Global Management in 2012 where he serves as Chief Financial Officer and Co-Chief Operating Officer. From 2000-2012, Mr Kelly was with Barclays and Lehman Brothers in leadership roles that included overseeing finance and controls of the equities, investment banking and fixed income businesses.

Most recently, Mr Kelly served as Managing Director, Chief Financial Officer of the Americas, and Global Head of Financial Control for the Corporate and Investment Bank. During this time, Mr Kelly also spent seven years, from 2000-2007, providing accounting and regulatory advice to support the development and distribution of investment and financing products to corporate and institutional clients.

Prior to joining Lehman Brothers in 2000, Mr Kelly spent thirteen years with PricewaterhouseCoopers, including serving in the Financial Services Group in New York from 1994-2000. He was appointed a Partner of the firm in 1999. Mr Kelly received a degree in Commerce, majoring in Finance and Accounting, from the University of New South Wales in 1989.



Mr Kevin LOTT

UNSW Study Abroad, 1995

Managing Director of National Leasing, Bridge Commercial Real Estate

Kevin Lott joined Bridge Commercial Real Estate in 2018 to lead their national leasing platform as their private equity affiliate Bridge Investment Group purchases value add office buildings across the United States. Employing over 20 years of experience as a consistent top producer in Atlanta's commercial real estate industry, Kevin now leads office leasing strategy managing teams of top commercial real estate brokers nationally.

Mr Lott is a graduate of Wake Forest University with a Bachelor of Arts in Communications who fondly remembers the lifechanging impact of the experiences and ongoing friendships gained during his time at UNSW in Sydney, Australia as a member of the study abroad program.



Mr Jon PAPARSENOS

Vice President Philanthropy and CEO, UNSW Foundation

Jon Paparsenos is the Vice President Philanthropy and CEO UNSW Foundation appointed in 2016. He brings to the role more than 12 years' experience from one of the world's most sophisticated philanthropic nations - the USA. Jon has extensive experience in the planning and execution of fundraising campaigns.

Prior to joining UNSW he served in the position of Executive Director of Development, Academic Divisions and Regions for Caltech (the California Institute of Technology) and with Marquette University in Wisconsin and Community Counselling Co., LLC in New York.

Jon came to philanthropy following an eight year service as a Marine with the US Marine Corps. Jon holds a BA from Seton Hall University. He is a fluent Greek speaker and emigrated from Greece at the age of 18 to the US. In 2016 Jon immigrated to Australia with his wife and two children to take up his current position with UNSW.



Ms Kathryn RITCHE
UNSW Alumna, MBA (Executive) 2000
Founder and Global CEO, KR Strategy

Kathryn Ritchie is the Founder and Global CEO of KR Strategy, an international strategy execution firm specializing in performance optimization through strategy clarification and aligned execution. Since its inception in 1995, KR Strategy has achieved international status and recognition for excellence in addressing issues of change management, cultural alignment and strategic execution across numerous industries for performance improvement.

She is a world-renowned advisor, speaker and facilitator on strategy clarification and execution alignment, known for developing the effective KR Strategy Execution Method.

She has worked across industries and the globe, including Australia, Asia, Europe and North America, helping companies unleash their performance potential, channel it into a clear business strategy, and ensure successful execution of that strategy.

Kathryn has an EMBA from the Australian Graduate School of Management, a Bachelor of Speech Pathology from University Queensland and a Diploma from the AICD In Company Directorship.



Ms Madeleine TAN
UNSW Alumna, BCom (Hons) 1991, LLB 1993
Partner, Eversheds Sutherland (US) LLP

Madeleine Tan has more than 20 years of experience in advising clients on structured investments and financing transactions in the transportation, energy and infrastructure sectors. She is a partner in the Energy & Infrastructure Group and also Co-Head of the Transportation & Social Infrastructure Team at Eversheds Sutherland (US) LL0.

Madeleine has global experience, having worked on transactions in the US, Latin America, Europe and Asia. She counts among her clients US and foreign equity and debt funds, major financial institutions, multinational corporations and investment conglomerates. She has represented purchasers and sellers of both assets and operating companies and advised on investments and financings in the power generation sector (including alternative and renewable energy such as wind (both offshore and onshore) and solar), transportation sector (including aircraft and rail purchases, sales, financings and leasing) and infrastructure (including airports, light rail systems, high speed rail systems, intermodal operations, telecommunications systems and water treatment facilities).

In addition to advising on the acquisition and sale of operating companies and assets, Madeleine's financing experience includes advising on mezzanine loans, leveraged leases, tax-equity and structured finance and securitization transactions.

Mr Ivan SHIN (*Ex-Officio member*)
Executive Director, International Development, UNSW Sydney

Ivan Shin is Executive Director of International Development at UNSW Sydney where he leads the university's fundraising efforts outside of Australia and works closely with the Vice President of Philanthropy in planning for UNSW's first ever comprehensive fundraising campaign.

Previously, Ivan worked at the California Institute of Technology (Caltech) during its USD 2B "Break Through" campaign, at UC San Diego's School of Global Policy and Strategy, and at the University of Pennsylvania during its "Making History" campaign that raised USD 4.3B. He began in development at Duke University where he worked in annual giving for the Fuqua School of Business and managed the university's undergraduate reunion giving program during the USD 300M "Financial Aid Initiative."

Prior to graduate school, he worked for five years at technology and professional services firms. He received a bachelor's degree from the University of California, Berkeley and a master's degree from Duke University.



Mr Joshua YOUNG
UNSW Study Abroad, 1998
Senior Manager, Marketing and Partnerships, American Express Company

Josh Young is a Senior Manager of Marketing and Partnerships at American Express Company. While at American Express his roles have involved new product development, product management, marketing, partnership negotiation and website strategy. He has also led the employee giving campaign, co-chaired the employee leadership and development team, and provided marketing expertise to AMEX's non-profit partners, including the American Red Cross.

Mr Young received a Bachelor of Science degree in Business from the Syracuse University and is currently pursuing a Masters in Management from New York University.



Dr Douglas N DAFT
UNSW Alumnus, DipAdmin 1970, HonDBus 2010
Patron, UNSW & Study Abroad – Friends and US Alumni Inc.

Douglas N. Daft joined the Coca-Cola Company in 1969 in the Sydney, Australia office. He subsequently held various positions throughout the Asia Region, residing in Indonesia, Singapore, Hong Kong and Tokyo.

In 1991 Mr Daft moved to the Company's Atlanta headquarters to assume responsibility for the Asia and Pacific region. Later the Middle East and Africa regions were added.

He was appointed president and chief operating officer in December 1999 and was elected chairman, Board of Directors, and chief executive officer of The Coca-Cola Company in February 2000. He served in those capacities until retiring in May 2004.

Continues overleaf

Dr Douglas N DAFT *continued*

UNSW Alumnus, DipAdmin 1970, HonDBus 2010

Patron, UNSW & Study Abroad – Friends and US Alumni Inc.

He now serves on the boards of The McGraw-Hill Group of Companies, Wal-Mart Stores, Inc., and Green Mountain Coffee Roasters Inc. Mr. Daft is also a Member of the European Advisory Council for N. M. Rothschild & Sons Limited and a member of the Advisory Board of Longreach, Inc., of Tisbury Capital and of Thomas H. Lee Partners. He is a member of the Board of Governors of Thunderbird, The Garvin School of International Management in Arizona; Chairman of the Advisory Board for the Churchill Archives Center, Churchill College Cambridge; a Trustee of the Cambridge Foundation; a visiting fellow at the Said Business School, Oxford University and a Patron of the American Australian Association.

Mr Daft received a bachelor's degree in mathematics from the University of New England and a post-graduate degree in administration from the University of New South Wales. He holds honorary doctorates from Thunderbird and The University of New South Wales, Sydney, Australia.

In the June 2005 Queen's Birthday honours, Mr Daft was awarded the Companion in the General Division of the Order of Australia, AC.

A native of Sydney, Mr Daft and his wife, Delphine, have two children and three grandchildren.